

Decision Table for Vroom-Yetton Management Styles

Acceptance Problems			Quality Problems; leader needs information Problem is Ill-Defined				Quality Problems; leader needs information Problem is Well-Defined					Quality problems; leader hss information					
n	n	n	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	A. Is this a quality problem with an objective bottom line rather than an acceptance problem?
-	-	-	n	n	n	n	n	n	n	n	n	Y	Y	Y	Y	Y	B. Do I already have enough information to make a high quality decision?
-	-	-	n	n	n	n	Y	Y	Y	Y	Y	-	-	-	-	-	C. Is the problem well-structured?
n	Y	Y	n	Y	Y	Y	n	Y	Y	Y	Y	n	Y	Y	Y	Y	D. Is it essential that my associates accept this decision willingly?
-	Y	n	-	n	n	Y	-	n	n	n	Y	-	n	n	n	Y	E. If I make the decision myself will my associates accept it willingly?
-	-	-	-	n	Y	-	-	n	n	Y	-	-	n	n	Y	-	F. Do my associates have the same goals I do regarding this problem?
-	-	-	-	-	-	-	-	n	Y	-	-	-	n	Y	-	-	G. Are my associates likely to be in conflict about which alternative they prefer?
a1	a1	g2	c2	c2	g2	c2	a2	c1	c2	g2	a2	a1	c1	c2	g2	a1	Leadership Style